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IDMA CONTRACT MANUFACTURING COMMITTEE

Organizes

CONFERENCE ON “CREATING VALUE THROUGH PARTNERSHIPS”

Friday, 4th October 2019 from 9:00 a.m. to 5:00 p.m.

ROOFTOP & Malabar Hall, Hotel Trident, Nariman Point, Mumbai

IDMA Contract Manufacturing Committee takes pride in organizing a Conference on “**CREATING VALUE THROUGH PARTNERSHIPS**” on Friday, 4th October 2019 from 9:00 a.m. to 5:00 p.m. at **ROOFTOP & Malabar Hall, 34th floor, (facing the beautiful Arabian Sea), Hotel Trident, Nariman Point, Mumbai.**

OVERVIEW OF INDIAN CONTRACT MANUFACTURING INDUSTRY:

MR KRISHNAKUMAR VAIDYANATHAN, Partner, Transaction Advisory Services, Life Sciences, EY

Partnering to create value through innovative models to generating non-linear value in order that the value generated will sustain in the long run. How the Indian Industry, and in specific contract services players can leverage the use of technology to develop innovative strategies and products to ensure the best solution for their Customers that create long term value.

BACKGROUND:

The journey of most successful Indian Pharmaceutical companies has been to progress steadily from being a contract services player to a branded or generic, full scale, end-to-end manufacturer and marketer of drugs. This journey has been steady, with few companies showing exponential growth. A large part of the Industry is still represented as Contract services players and find it challenging to see past the multitude of challenges presented by demanding customers and changing regulatory trends.

THE CONFERENCE:

IDMA recognizes this gap, and is bringing together a pan India Industry conference that initiates a discussion on the future growth levers for the Contract services Industry, and by extension the Indian Pharmaceutical Industry. We firmly believe there is significant value potential that can be unlocked if the Indian entrepreneur is able to synergize and grow through multitude of partnership opportunities available.

We focus this Conference on areas like Technology, Digital, Finance, Quality amongst others. These areas are where most small to midsize companies are slow to Partner, or are unable to find the right path forward. We have put together excellent and relevant Topics as well as reputed knowledgeable Speakers. The Conference will also showcase some recent examples where Partnering has generated non-linear value and will hopefully inspire the audience to take the next leap. Finally, the Conference also brings together Industry leaders and CEOs of leading organizations, to speak on their expectations on the Industry, and where they see unlocked potential.

EXCELLENT OPPORTUNITIES FOR: CEOs, Directors, VPs, GMs, Senior Executives of Contract Manufacturing Companies

DELEGATE FEES: ₹5,000/- + GST @18% PER DELEGATE

(Group Registration Benefits: For every four (4) Delegates registered from an organisation, the fifth (5th) delegate will be complimentary)

LIMITED SEATS : PLEASE RUSH IN YOUR REGISTRATIONS NOW !

For further details, please contact:

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INDIAN DRUG MANUFACTURERS' ASSOCIATION

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IDMA Conference on “Creating Value through Partnerships”

4th October 2019 @ Trident Nariman Point, Mumbai

AGENDA

| Topic | Speaker | Time |
|--|--|---------------|
| Welcome Address | Mr. Daara B Patel, Secretary – General, IDMA | 09.30 – 09.45 |
| Opening Remarks | Mr. Mahesh H Doshi, Sr. Vice President, IDMA | 09.45 – 09.55 |
| Keynote | Mr. N. Rajaram | 09.55 – 10.15 |
| State of industry: Overview of the Indian Industry with focus on Contract Services and Partnering Organizations | Mr.Krishnakumar Vaidyanathan (EY) | 10.15 – 10.35 |
| CMO/CRO Showcase | CMO/CRO | 10.35 – 10.55 |
| Refreshment and Networking Break | | 10.55 – 11.10 |
| Panel Discussion: Building efficiencies in operations through innovative partnerships Session moderated by Mr.S.M.Mudda | <ol style="list-style-type: none"> 1. Mr. Davinder Singh – Sun Pharma 2. Mr. Shaunak Dave - Optel 3. Mr. Mahesh Sharma - Mylan 4. Quality Expert | 11.10 – 11.55 |
| CMO/CRO Showcase | Particle Science | 11.55 – 12.40 |
| Technology Showcase of various innovative solutions offered that help increase Customer Value | Pharmaceutical Solution providers / Vendors <ol style="list-style-type: none"> 1. Waters 2. PTC | 12.40 – 13.25 |
| Lunch and Networking | | 13.25 – 14.15 |
| Contract giver-taker equation: Focussing on the relationship between the CMO and Customer. Panel Moderated by – Mr.Utkarsh Palnitkar | <p>Panel of 4 CEO’s from reputed Contract Manufacturing Organizations and 4 representatives from Pharmaceutical Organizations (Customer)</p> <ol style="list-style-type: none"> 1. Mr.Sanjeev Dharwadkar – Sr.Director, Ext Manufacturing, Sanofi 2. Mr.Firdosh Gardin – Head, Ext Supply Operations India Cluster, Novartis 3. Ms.Kirti Attar – Associate Director, Ext Supply Integration South Asia, Johnson & Johnson 4. Mr.Raju Krishnaswamy – Executive Director, GSK 5. Mr.Mehul Shah – Founder & MD, Encube Ethicals 6. Mr.Pankaj Garg - Medreich India 7. Dr.Dushyant Patel - Astral SteriTech Pvt. Ltd. | 14.15 – 15.15 |
| Understanding the Equity Investor perspective | Ms.Renuka Ramnath – Founder, MD and CEO, Multiples Alternate Asset Management | 15.15 – 15.45 |
| Refreshment and Networking Break | | 15.45 – 16.00 |
| Fireside Chat: Focussing on creating long term value through partnerships through real life case study based examples and discussion. Session hosted by Mr.Vikas Dandekar, Editor (Pharma & Healthcare), ET Prime | <p>2 CEOs from a reputed Pharmaceutical Organization</p> <ol style="list-style-type: none"> 1. Mr. Rajeev Nannapaneni – Natco 2. Mr. Kirti Ganorkar – Sun Pharma | 16.00 – 17.00 |
| Concluding note and vote of thanks | Mr. Mehul Shah | 17.00 – 17.15 |
| 17.15 onwards | High Tea | |

Obituary to Shri N I Gandhi

Shri N I Gandhi (Nanaubhai) as we all called him was the Chairman-Managing Director of Lyka Laboratories and not only the past President of IDMA but also the Pricing Committee Chairman for many contentious (NPPA) years. The contribution by Nanubhai to IDMA has been so much, that successive IDMA Presidents had their job responsibilities made lighter year after year. IDMA has lost a stalwart. We sincerely pray for his soul to rest in peace with the Lord Almighty.

Obituary to Shri Dinesh B Mody

The recent demise of Shri Dinesh B Mody, Director of J B Chemicals and Pharmaceutical Ltd. was an irreparable loss to the Pharmaceutical Industry and more particularly to IDMA. Dineshbhai was a past President of IDMA. It was during his Presidency (Dr. Nair was the General Secretary with him) of IDMA that we strategically worked to form "Pharmexcil" which has today achieved great success in export promotion. Dineshbhai was also the Chairman of the Foreign Trade (Export-Import) Committee for many years. For any problem-solution Dineshbhai used to call a meeting of officers concerned in IDMA at short notice and resolve the issues. We will miss Dineshbhai very much in future IDMA executive committee meetings. Pranabh Mody son of Dineshbhai, Jay Mehta grandson of Shri Jyotibhai (JB) Mody and Nirav Mody son of Saileshbhai (SB Mody) are in line of succession. IDMA can look forward to their continued contributions. May his departed soul rest in peace.

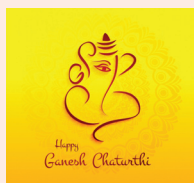
Obituary to Shri Samprada Singh

The Founder Chairman of Alkem Labs Ltd. expired on 27th July, 2019. Alkem through Mr. B. N. Singh, brother of Sampradaji is an active member of IDMA. We express our heartfelt condolence to the Singh & Alkem family. May his departed soul rest in peace.

Obituary to Sr. Adv. Ram Jethmalani

Sr. Adv. Ram Jethmalani was an eminent Indian lawyer and Politician who was a member of Lok Sabha twice and Rajya Sabha. It wouldn't be wrong to call Adv. Jethmalan a child prodigy, who completed matriculation at the age of 13 and obtained law degree at the age of 17 (while the minimum age was 21. Adv. Jethmalani was also the recipient of Human Rights Award by World Peace Through Law. Adv. Jethmalani represented many high profile case, the most prominent being Nanavti case and Jessica Lal Murder case amongst other. May his departed soul rest in peace.

CIPROM wishes all Keralites / Malayalis
A Happy New Year and a **HAPPY ONAM!**



CIPROM offers Seasons Greetings for
GANESH FESTIVAL!

IP SNIPPETS

Roll of Scientific Advisers as on 06 September 2019

Update list of Scientific Advisers under Rule 103 of the Patents Rules, 2003 (as on 06.09.2019)

http://www.ipindia.nic.in/writereaddata/Portal/Images/pdf/List_of_Scientific_Advisers_as_on_6Sept2019.pdf

Extension of SIPP Scheme to applicants filing applications through TISC

Indian innovators/ creators who file their patent/ trademark/design applications through TISCs (WIPOs Technology and Innovation Support Centres) established in India, and are facilitated by one of the empanelled facilitators under SIPP scheme, then facilitators will be eligible for claiming payment from the Office of CG of Patents, Designs & Trade Marks on submission of certificate in the prescribed format issued by the respective TISCs whose services have been utilized by the applicants (as on 06.09.2019)

<http://www.ipindia.nic.in/newsdetail.htm?565/>

Public notice for correction in errors in certificate of registration of Trademarks

Several representations were received by the Trademark office from stakeholders regarding issuance of registration certificate with wrong details. In this regard Trademark office decided to provide an opportunity to all concern to get details corrected in the registration certificate, if error is there. Therefore, all such proprietors or authorised agent may make a representation for correction of details related to errors in certificate of trademark registration, within 30 days from this notice in the annexed format (as on 06.09.2019).

<https://www.ndtv.com/india-news/restrain-from-using-trademark-dish-of-dish-tv-delhi-high-court-to-prasar-bharati-2070677>

Public notice for submitted comments in regard to display of documents on official website in e-register

Several representations were received by the Trademark office from stakeholders regarding display of confidential, proprietary and personal information by Trade Marks Registry provided by the user / applicant or opponent in respective proceedings that get uploaded at www.ipindia.nic.in website. Therefore the Trade Marks Registry proposes to classify documents (as on 06.09.2019).

http://www.ipindia.nic.in/writereaddata/Portal/Images/pdf/Catergorization_of_Docs.pdf